

Message Text

CONFIDENTIAL

PAGE 01 STATE 144515

67

ORIGIN EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

 DOTE-00 INR-07 NSAE-00 FAA-00 SS-15 NSC-05 L-03 H-02

 SSO-00 NSCE-00 INRE-00 USIE-00 PA-01 PRS-01 /050 R

DRAFTED BY EB/OA:MHSTYLES:CAB:LITTON:JO

APPROVED BY EB/OA:MHSTYLES

ARA/EP - MR. WEBER

----- 104608

O R 192141Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY QUITO IMMEDIATE

INFO AMEMBASSY LIMA

C O N F I D E N T I A L STATE 144515

E.O. 11652: GDS

TAGS: EAIR, EC

SUBJECT: CIVAIR - INFORMAL DISCUSSIONS WITH DGCA SUAREZ

1. SUMMARY: INFORMAL CIVAIR DISCUSSIONS WERE HELD BETWEEN DGCA SUAREZ AND CAB STAFF MEMBER LITTON ON JUNE 16 AND 17 IN WASHINGTON CONCERNING: (A) ISSUANCE OF FOREIGN AIR CARRIER PERMITS TO BRANIFF AND ECUATORIANA; (2) SCHEDULED FREQUENCY/CAPACITY LEVELS FOR BOTH AIRLINES; AND (3) ECUATORIANA ACCESS TO NEW YORK. DISCUSSION RECESSED AT REQUEST OF DGCA, WITHOUT DEFINITIVE CONCLUSION WITH INVITATION TO RECONVENE IN QUITO ON OR ABOUT JUNE 30 FOLLOWING NEGOTIATIONS IN PERU NOW SCHEDULED FOR WEEK JUNE 23. END SUMMARY.

2. DISCUSSION ON FORM AND SUBSTANCE OF PERMITS ENDED WITH STATEMENT BY SUAREZ THAT GOE COULD ISSUE 5-YEAR PERMIT TO BRANIFF SIMILAR TO U.S. CAB STANDARD FOREIGN AIR CARRIER PERMIT WITH BROAD ROUTE DESCRIPTION, AND WITHOUT
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 144515

RESTRICTIONS ON FREQUENCIES/CAPACITY OR SPECIFYING FLIGHT

ITINERARIES. HOWEVER, PERMIT WOULD INCLUDE REQUIREMENT THAT BRANIFF FILE FOR APPROVAL FLIGHT SCHEDULES 30 DAYS IN ADVANCE REFLECTING FREQUENCIES, CAPACITY AND ITINERARIES. LITTON UNDERTAKING PREPARATION OF SPECIMEN PERMITS ALONG

LINES OUTLINED.

3. LITTON SUGGESTED THAT DISCUSSION OF FREQUENCY/CAPACITY LEVELS BE BASED ON FOLLOWING ASSUMPTIONS AND PRINCIPLES:

(A) ASSUME ACCESS TO NEW YORK FOR ECUADOR;

(B) NEITHER SIDE WOULD REQUIRE THE CARRIER OF THE OTHER SIDE TO OPERATE FEWER FREQUENCIES IN EACH MARKET THAN THAT OF ITS OWN CARRIER;

(C) THE MEASURE OF SERVICE WOULD BE BASED UPON THE NUMBER OF FREQUENCIES PER WEEK IN EACH MARKET;

(D) THE PRIMARY THIRD AND FOURTH FREEDOM MARKETS WOULD BE DEFINED AS:

- (1) MIAMI-QUITO.
- (2) MIAMI-QUAYAQUIL.
- (3) NEW YORK-QUITO.
- (4) NEW YORK-GUAYAQUIL.

(E) A BASE LEVEL OF FREQUENCIES WOULD BE ESTABLISHED FOR EACH MARKET FOR EACH YEAR ENCOMPASSED BY THE FIVE-YEAR PERMITS. FREQUENCIES WITHIN THE ESTABLISHED LEVELS WOULD NOT BE SUBJECT TO CHALLENGE; AND

(F) THE CARRIERS WOULD BE FREE TO FILE FOR ADDITIONAL FREQUENCIES ABOVE THE AGREED ANNUAL LEVELS, BUT SUCH ADDITIONAL FREQUENCIES WOULD BE SUBJECT TO CHALLENGE AND, IF CHALLENGED, WOULD BECOME THE SUBJECT OF INTERGOVERNMENTAL CONSULTATIONS. (THE IMPLICATION IS LEFT THAT THE OBJECTING GOVERNMENT COULD UNILATERALLY PREVENT THE ADDITIONAL FREQUENCIES FROM COMING INTO EFFECT. THE DISAPPOINTED CARRIERS WOULD EITHER RESUBMIT THE PROPOSED INCREASE OR

CONFIDENTIAL

CONFIDENTIAL

PAGE 03 STATE 144515

AWAIT THE NEXT AUTOMATIC ANNUAL INCREASE.)

4. SUAREZ STATED HE AGREED IN PRINCIPLE WITH THE APPROACH AND SUGGESTED THAT THE NON-CHALLENGEABLE LEVEL OF SERVICE FOR THE REMAINDER OF 1975 BE BASED ON AN APPROXIMATION OF CURRENT OPERATIONS PLUS ECUATORIANA'S PLANS, FOR EXAMPLE:

MIAMI-QUITO 7 ROUND TRIPS PER WEEK
MIAMI-GUAYAQUIL 5 ROUND TRIPS PER WEEK
NEW YORK-GUAYAQUIL 4 ROUND TRIPS PER WEEK
NEW YORK-QUITO 3 ROUND TRIPS PER WEEK

5. LITTON EXPRESSED UNHAPPINESS WITH IDEA OF US GRANTING NEW POINT SUCH AS NEW YORK TO BE COUPLED WITH RESTRICTIONS ON US CARRIER FREQUENCY AND PROPOSED A DAILY SERVICE LEVEL FOR EACH MARKET PLUS A 25 PERCENT INCREASE FOR EACH ENSUING YEAR ABOVE YEAR BEFORE.

6. SUAREZ SAID IT NECESSARY FOR HIM RETURN TO QUITO FOR FURTHER INSTRUCTIONS, BUT IN HIS OPINION TALKS PROCEEDING ON RIGHT COURSE AND RESPECTIVE POSITIONS NOT FAR APART. HE NOTED BRANIFF CURRENT SCHEDULES APPROVED PROVISIONALLY UNTIL JULY 1 AND INVITED LITTON TO QUITO TO CONTINUE DISCUSSIONS. LITTON SAID A USD-L WOULD BE IN PERU LAST WEEK OF JUNE, AND HE WOULD CHECK ON POSSIBILITY OF STOPPING IN QUITO AFTER CONCLUSION OF MEETING IN PERU. IN ANY EVENT IT WOULD APPEAR NECESSARY TO EXTEND APPROVAL

OF CARRIERS' SCHEDULES. SUAREZ ACKNOWLEDGED THE NEED FOR ADDITIONAL TIME AND SAID HE WOULD RAISE THE MATTER OF EXTENDING PROVISIONAL APPROVAL OF SCHEDULES WITH HIS SUPERIORS.

7. COMMENT. ALTHOUGH SUAREZ EXPRESSED OPTIMISM, HE ALSO SHOWED BY NOW WELL KNOWN RELUCTANCE TO BITE THE BULLET. FOR EXAMPLE, HE WAS NOT PARTICULARLY HAPPY OVER PROSPECT FACING A USDEL IN QUITO, EXPRESSING WISH INSTEAD THAT INFORMAL DISCUSSION WITH LITTON COULD CONTINUE IN QUITO.

8. USDEL (CHAIRMAN BY STYLES AND INCLUDING LITTON) WILL BE CONFIDENTIAL

CONFIDENTIAL

PAGE 04 STATE 144515

IN LIMA BEGINNING JUNE 23 AND COULD PROCEED QUITO THEREAFTER BUT PROBABLY NOT BEFORE JUNE 30. SINCE OUTCOME OF US-PERU TALKS MAY HAVE SOME EFFECT ON US-ECUADOR SITUATION, WE WILL DEFER CONFIRMING PLAN TO VISIT QUITO UNTIL NEXT WEEK. WE WILL ALSO DEFER DECISION ON HOW TO HANDLE SUAREZ'S SENSITIVITY OVER HAVING "FORMAL" MEETINGS WITH A USDEL. KISSINGER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, AIRLINES, NEGOTIATIONS, AIR ROUTE APPLICATIONS, AIR SCHEDULES, AVIATION AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 19 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE144515
Document Source: CORE
Document Unique ID: 00
Drafter: MHSTYLES:CAB:LITTON:JO
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D750214-0694
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750633/aaaabecj.tel
Line Count: 161
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 09 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09 SEP 2003 by WorrelSW>; APPROVED <12 NOV 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - INFORMAL DISCUSSIONS WITH DGCA SUAREZ
TAGS: EAIR, EC, US, BRANIFF, ECUATORIANA
To: QUITO
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006